HANOVER RESEARCH

Date of Agreement: November 10, 2014

Contract Terms

Partnership with Hanover Research runs **12** months from the start date below. Partnership comprises the authority of Palo Verde College (CLIENT) to request research on any topic, as well as the right to ask Hanover to expedite work of particular urgency.

Participation in Partnership

All project-production services are available to CLIENT'S administrators in unlimited amount within the confines of one (1) sequential queue(s); the signatory of this agreement serves as our primary contact. We ask that clients not distribute materials produced by Hanover Research to those outside of their organization.

Contract Amount

$34,000.00

Invoicing

Year 1: 11/19/2014 - $34,000.00

The undersigned may reduce the amount selected above by 2%, if payment is wired or postmarked within 10 working days of invoice submission. If the undersigned does not select that option, net 30 terms apply. Failure to pay promptly will result in project postponement.

The Contract Amount covers all labor costs across each annual term. Additional expenses related to a particular research request may include purchased database access, panel costs, survey incentives, translation costs, postage/printing for mass mailings, etc. In the event such incidental costs are required to complete a project for CLIENT, Hanover will discuss the details with CLIENT and obtain approval prior to engaging in those additional services. **If additional services are estimated to cost more than $5,000, Hanover will ask CLIENT to contract directly with the vendor(s).**

HANOVER RESEARCH

Contract Start Date
11/19/2014

Contract End Date
11/19/2015

Confirmation

Each person signing this Agreement represents and warrants that he or she is duly authorized and has legal capacity to execute and deliver this Services Agreement.

Both parties understand and agree that the contractual obligations of payment and services being rendered shall apply to any entity that acquires all or substantially all of either Hanover or CLIENT's assets as a successor to the business.

Jonathon Cannon	Name:
Sales/Development Director	Title:
THE HANOVER RESEARCH COUNCIL LLC	Palo Verde College

Sid Phillips
Sid Phillips (Nov 10, 2014)

Preliminary Agreement Approver

Sid Phillips

Chief Development Officer
THE HANOVER RESEARCH COUNCIL LLC